

Financing of energy-saving and technological projects by Danish Export Credit Fund (EKF)

6 easy steps for financial decision of AgroUkraine

SustainAgri Ukraine – representative office in Ukraine of association of leading Danish companies – producers-delivers of equipment, technologies and technological solutions in agriculture for: pig farms, cattle farms, slaughterhouses and meat processing plants, feed mills and grain storages and for other agricultural enterprises .

The advantages of purchasing Danish technologies with the help of SustainAgri Ukraine is that the companies of our association work together and work out the final project – instead of dealing with 15 different companies. You can cooperate with only one company and at the same time to receive decisions from all, and Your investment can be financed through attractive credit that also foresees the development of budget, business plan and other necessary documents.

There are 6 easy steps on the path to general decision:

1. Meeting concerning project/visit to the site of project realization.

The Customer informs about project plans and strategies, gives for Sustain Agri Ukraine all necessary information, documents about ownership, permissions regarding environment and building, drafts and etc., and also financial annual reports of the company for last 3 years. SustainAgri Ukraine informs the Customer about possibilities for financing and related requirements.

2. Signing of Letter of Intentions.

After the determination of the project tasks and clarification of possibilities for project financing the relevant document is signed - Letter of Intentions.

3. Preliminary designing and estimate of cost for the Customer.

Based on received information Danish Contractor works out preliminary design and evaluates the general costs of the project. After that the Customer can for sure see what project includes and its value. If the Customer accepts technological part of the project, its value and financial conditions then we go to next step – development of Business Plan.

4. Payment for the development of Business Plan.

After agreement with the Customer, the Danish Contractor together with the company Sustain Agri Ukraine starts up the work of developing Business Plan, budget, detailed technical characteristics in the form of project layouts and others. For energy-saving projects the project is worked out in such way the credit payment performed due to economy after the application of energy-saving measures. Cost of the development of Business Plan costs 2500 Euro for the Customer. It is also required to receive financing to develop a document Environmental Impact Assessments according to European regulations. This document is paid by the Customer.

5. Approval of Business Plan by Danish Export-Credit Fund (EKF) and opening of a credit line.

Term of the examination and approval of Business Plan is about 1 month.

6. Final contract of commercial credit between Danish Contractor (exporter) and Customer.

Singing of the Supply agreement (commercial credit) of equipment according to the project, and also providing of relevant services are happened after the approval of Business Plan by the fund.

Main terms of financing energy-saving and technological projects by EKF

- **Currency:** EURO
- **Form of contract:** commercial credit
- **Size of financing:** 85% of a project*
- **Interest rate:** 5-7%
- **Insurance and opening of credit line:** is estimated on the date of signing of the Contract
- **Term of credit:** 3-4 years for energy-saving projects
3-6 years for technological projects
- **Customer share:** 15% of investment project
- **Supplying:** for 100% of project sum (125% for energy-saving projects)

** Project development, including drafts, technological equipment, pedigree animals and management support during production start up are financed.
Taxes, earth and construction works are financed by Customer.*

**Welcome to
cooperation!**

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